

Message Text

UNCLASSIFIED

PAGE 01 BANGKO 19585 170622Z
ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----055410 170645Z /10

R 120240Z JUL 78 ZDK
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 7465

UNCLAS BANGKOK 19585

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI: PIONEER ENGINEERING CO., LTD.

REF: USDOC 10982

1. THAILAND
OFFICE USE: 2. 549 3. 0089800 4. 01
5. PIONEER ENGINEERING CO., LTD.
6. G.P.O. BOX 2743, 417/9-10 VICTORY MONUMENT CIRCLE
7. BANGKOK
8. CONTACT: MR. UDOMSAK KOMALRAJUN
9. TITLE: MANAGING DIRECTOR
OTHER OFFICIALS ARE: MR. ARTH INTRASENA, GENERAL MANAGER AND
MR. SUPHANIT KOMALARAJUN, ASST. MANAGING DIRECTOR.
10. PHONE: 2821611 11. TELEX: UDOMSAK TH 2758
12. CABLE: PECO BANGKOK
13. ESTBL: 1966 14. EMPL: 40 15. SIZE: SMALL
16. REPUTATION: Y-SATISFACTORY 17. RPT DATE: 07/78
OFFICE USE: 18. K 19. NA 20. NA 21. NA 22. NA
23A. 19510/235 IMP.AGT.DIST. OF ARMAMENT
23B. 36620/235 IMP.AGT.DIST. OF COMMUNICATIONS EQUIPMENT
23C. 37212/235 IMP.AGT.DIST. OF AIRCRAFT AND AIRCRAFT SPARE PARTS
23D. 37313/235 IMP.AGT.DIST. OF COMBAT VEHICLES
24. FOREIGN SALES: NA
25. FINANCIAL REFS: LAEM THONG BANK LTD., 289 SURIWONGSE ROAD,
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BANGKOK; THAI FARMERS BANK, 142 SILOM ROAD, BANGKOK, THAILAND.

26. TRADE REF: FORD AEROSPACE & COMMUNICATIONS CORP., 815
CONNECTICUT AVE., N.W., WASHINGTON, D.C. 10006.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF FORD AEROSPACE &
COMMUNICATIONS CORP., WASHINGTON, D.C. 10006 FOR SATCOM SYSTEM;

STANDARD MANUFACTURING CO., U.S.A. FOR BOMB LIFT TURCK; SIAI MARCHETTI, SPA., ITALY FOR AIRCRAFT; AUGUSTA SPA., ITALY FOR HELICOPTER; ICI NOBEL'S EXPLOSIVES CO., LTD., SCOTLAND FOR EXPLOSIVE; HIRTENBERGER, AUSTRIA FOR AMMUNITION; OLURSSSEN WERFT, GERMANY FOR FAST STRIKE CRAFT.

28. POST EVALUATION: PIONEER ENGINEERING WAS INCORPORATED IN 1966 WITH AN AUTHORIZED CAPITAL OF \$50,000 TO ACT AS IMPORTER, AGENT AND DISTRIBUTOR OF ARMAMENT, COMBWT VEHICLES, COMMUNICATIONS EQUIPMENT, AIRCRAFT AND AIRCRAFT SPARE PARTS FOR SUPPLY MAINLY TO THE THAI MILITARY. IT OWNS AN OFFICE OF 180 SQ.METERS, LOCATED IN ONE OF BANGKOK'S BUSINESS DISTRICTS. THIRTY PERCENT OF ITS IMPORTS ARE FROM THE U.S. WITH THE REMAINDER FROM EUROPEAN COUNTRIES. IT IS AFFILIATED WITH THE U.A.T. CO., LTD., A GENERAL IMPORTED. FIRM EMPLOYS 40 PEOPLE INCLUDING 12 SALESMEN. ITS SALES VOLUME IN 1977 WAS REPORTED TO BE BETWEEN 2 TO 2.5 MILLION U.S. DOLLARS. LOCAL BANK REPORTS FAVORABLY ON THE SUBJECT; IT IS CONSIDERED TO BE AN ACCEPTABLE TRADE CONTACT FOR U.S. FIRMS.

29. PREP: SATHIT/SOMSAK APPR: MATTHEW P. WARD
O'DONOHUE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO19585
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780292-0737
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780771/aaaachwh.tel
Line Count: 84
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3c774977-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2044132
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: PIONEER ENGINEERING CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/3c774977-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
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